

# Advancing Public Safety in a New Economy

COPS Conference, 8-1-11 – Washington, DC

## Best Practices for Law Enforcement & Private Security Partnerships

- Chief Mike Gambrell (Ret.), Sr. Vice President,  
Dunbar Armored, Inc.
- Member:
  - Private Sector Liaison Committee, IACP
  - Law Enforcement Liaison Council, ASIS



# Franklin D. Roosevelt



## **“COMPETITION**

***has been shown to be useful up to a certain point and no further, but***

## **COOPERATION**

***which is the thing we must strive for today begins where competition leaves off.”***

# Perceptions Improving

**Percent of Law Enforcement rating quality of Private Security personnel as good/very good.**

- **1985 Hallcrest Survey +35%**
- **2004 Eastern Kentucky University Survey + 77%**

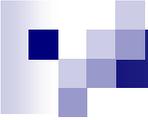


President Russell Laine  
IACP

President Michael Cummings  
ASIS

September 23, 2009



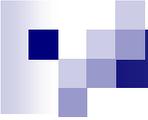


# Memorandum of Understanding



## VI. Working Agreement

IACP and ASIS International agree to continue their commitment to the goals of the LELC and PSLC and enhance these efforts in the best interest of both organizations. The parties agree to review their individual constitutions and by-laws to assure that “public-private partnerships” are clearly articulated as a desired organizational outcome.



Both have created awards for  
public/private partnerships



**Chief Mike Shanahan Award for  
Public/Private Partnerships**



**Matthew Simeone Award for P3 Excellence**



# **Think of the Possibilities ?**





# Potential Opportunities

- Key principle of community policing - develop partnerships
- Force multiplier
- Crime prevention enhancements
- Joint multiple agency taskforces for *crime analysis*
- Expand network of available skills, e.g., foreign languages, IT technology etc.
- Expand CCTV network
- Reduce false alarms and calls for service
- Training in high tech areas

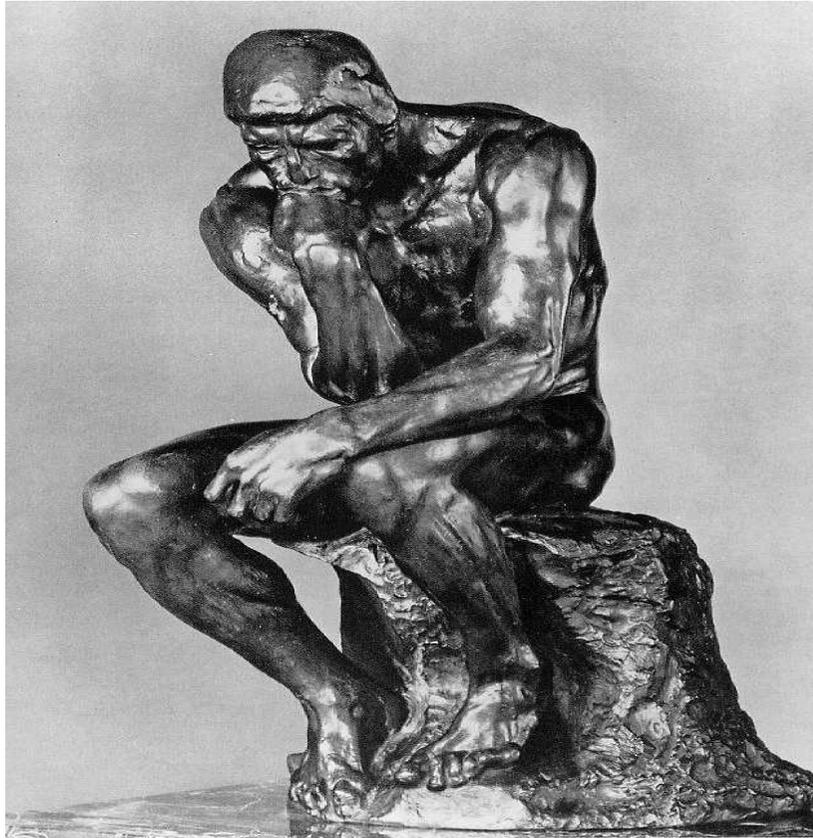


# **Getting Started**

## Like Politics – Everything is Local!

- 18,000 Police Departments (all sizes)
- Check yellow pages
- Business Associations, variety of businesses in your area
- Private Security Associations
- ASIS Chapter / State Chiefs Association Cooperation?
- Make initial contact
- Agree on a purpose (problem solving/opportunity)
- Identify other stakeholders
- Establish a structure
- Carry out a project with a tangible purpose
- Identify more problems/opportunities

Think outside the BOX!



# Opportunities!

## ■ Creative Finance

- Training lectures
- Have private companies donate facility
- Invite other agencies
- Charge nominal fee to cover expenses
- Send your people



## ■ Equipment Testing

- Wave runners



# Opportunities!

## ■ Private Sector Donations

- Used equipment
- Armored cars



## ■ Military Surplus as They Downsize

- Helicopters
- SWAT vehicles – 24 hr video surveillance
- 57 right hand doors!
- Watch out for submarines!



# *Maryland Successes*

## ■ **Maryland Chiefs of Police Private Sector Committee**

- **Chief & Private Sector Co-Chairs**
- **Participated in focus group for IACP's Cyber Vetting project.**
- **Police Training Center effort to open "leadership classes" to private sector**
- **Developing training for PD's (entry, supervisory & leadership) on Private Sector Capabilities (nothing currently in program)**
  - ✓ **Check your own Training Commission!**



# *Maryland Successes*

- **Maryland Police Training Center visit to Allied/Barton Training Campus in Pennsylvania**



- **Exploring the placement of ASIS Certification Programs on Police Training Commission web site**



- **MD Chiefs Associations Annual Award for Private Security Professionals**
- **MD Chiefs & MD Sheriffs have combined their annual conference**
- **Target & Blue: Video surveillance in Baltimore & Hyattsville** 



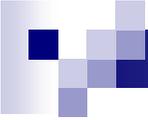
# Maryland Awards

## ■ ASIS Chapter:

- Crime Prevention Award
- Exceptional Performance Award
- Valor Award
- Security Officer of the Year
- Police Officer of the Year

## ■ Maryland Chiefs Association:

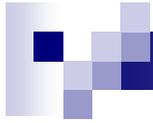
- “Private Security Professional”



Chief Joseph Samuels, Jr.  
President, IACP



**“Private-sector security represents  
a vast and vital resource, and we  
must strengthen our existing  
partnership with them.”**



***Thank You!!!***

